Diversity in Action
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# Confidence in U.S. Commercial Construction Hits Record Lows



## [ Article was originally posted on www.architecturaldigest.com ]

#### By Tim Nelson,

With the year drawing to a close, the eyes of architects, designers, and contractors are turning toward 2020. But, as data from a newly released quarterly U.S. Commercial Construction report published by the Chamber of Commerce suggests, the outlook among contractors isn't quite as optimistic as one might hope.

According to the latest quarterly edition of the USG + U.S. Chamber of Commercial Construction Index, confidence among the group of 2,700 surveyed contractors reached its lowest levels since this data was first compiled in the first quarter of 2017. This increase in industry uncertainty was driven by declines in each of the reports' three key drivers of contractor confidence. Revenue scores fell six points on the report's normalized zero to 100 scale, as did the rating concerning the ratio of current actual to ideal backlog of work. The new business confidence score fell by four points overall, with only 47 percent of contractors expressing a high degree of confidence in new business opportunities in the next 12 months, compared to 58 percent in the third quarter of 2019.

Among the potential explanations for these downward trends is contractors' admitted difficulty finding appropriately skilled workers for their projects. A full 89 percent of them reported experiencing at least a moderate level of difficulty finding skilled workers. But given that 94 percent of contractors felt the same way in the second quarter of this year, that can't be the sole reason for the current situation. The report also discovered that 40 percent of contractors fear that steel and aluminum tariffs will have a high impact on their business in the next three years, which could explain some of their concern.

Still, U.S. Chamber of Commerce executive vice president and chief policy officer Neil Bradley cites the skilled worker gap as an area of ongoing concern. "The commercial construction industry is a barometer of the broader economy, and contractors are indicating slowing economic and investment activity," he said of the report's findings in a press release. "As we look to 2020, it is clear that to keep the industry and economy growing, we must address our current workforce challenges."

The survey did delve into two potential ways for contractors to close that labor gap. The gradual

adoption of technology and automation could lessen the need to hire in the first place. Approximately 60 percent of contractors reported that they already use technology ranging from drones to augmented reality and beyond on the job site, which was 6 percent more than those who said the same in 2018. Meanwhile, 80 percent expect to use such tech by 2022, which could lead to quite a few robotic dogs mapping job sites in the years ahead. A concerted effort to boost the number of female craft workers employed by contractors could also broaden the labor pool, as respondents reported that only a meager 7 percent of their craft workforce is currently made up of women.

While the downward trend may spell trouble ahead, it's important to remember that these numbers could be more indicative of routine ebbs and flows. Scores on some of these confidence drivers hit three-year highs in the third quarter, so a certain amount of market correction is perhaps inevitable as well. Still, it's clear that the construction industry has some serious concerns to grapple with in 2020 if it wants outlooks to improve.

SOURCE: https://www.architecturaldigest.com/story/confidence-in-us-commercial-construction-hits-record-lows



## California Sub-Bid Request Ads



Date: October 29, 2019 - December 18, 2019

Requests quotes from qualified and certified City of San Diego SLBE-ELBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

221310 Water Supply and Irrigation Systems; 237110 Water and Sewer Line and Related Structures Construction; 237310 Highway, Street, and Bridge Construction; 237990 Other Heavy and Civil Engineering Construction; 238110 Poured Concrete Foundation and Structure Contractors; 238120 Structural Steel and Precast Concrete Contractors; 238140 Masonry Contractors; 238190 Other Foundation, Structure, and Building Exterior Contractors; 238210 Electrical Contractors; 238910 Site Preparation Contractors; 238990 All Other Specialty Trade Contractors; 332312 Fabricated Structural Metal Manufacturing; 332323 Ornamental and Architectural Metal Work Manufacturing; 423320 Brick, Stone, and Related Construction Material Merchant Wholesalers, 423610 Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers, 423990 Other Miscellaneous Durable Goods Merchant Wholesalers, 484110 General Freight Trucking, Local; 484220 Specialized Freight (Except Used Gods) Trucking, Local; 488490 Other Support Activities for Road Transportation; 541330 Engineering Services; 541620 Environmental Consulting Services; 561730 Landscaping Services

#### City of San Diego Brookfield Land Construction, Inc.

IMPROVEMENTS: MERGE 56 - TORREY HIGHLANDS PROJECT NO. T-3.1B, 3.2B CAMINO DEL SUR (NORTH); T-3.1A, 3.2A CAMINO DEL SUR SOUTH; T-5.1 & T-5.2 CARMEL MOUNTAIN ROAD SOUTH; P-6 TORREY HIGHLANDS TRAIL AND U-3 16" WATER MAIN, AND RANCHO PENASQUITOS PROJECT NO. T-4B - GRADING, RETAINING WALL, WET & DRY UTILITIES, STREET, STREET LIGHT, LANDSCAPE, AND TRAFFIC SIGNALIZATION IMPROVEMENTS

REVISED BID DATE December 18, 2019 @ 1:00 p.m.
All Quotes Due Prior to Bid Date

#### **Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704 Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans and specs are available at no cost to interested SLBE-ELBE firms and are available for viewing at our office by appointment, via Sukut's FTP site, or by other arrangement. Sukut will assist SLBE-ELBE subcontractors in obtaining necessary equipment, supplies, or materials. Sukut will also assist SLBE-ELBE firms in obtaining bonding, lines of credit, or insurance. Please contact Rick Welshiemer for assistance in responding to this solicitation.

Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer

## Looking for **Subcontractors**, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the **Small Business Exchange.** 

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.



Call 1-800-800-8534 or visit us at www.sbeinc.com

INVITATION TO BID Request for Quotes from Certified DBE Subcontractors and Suppliers

Project: Route 101/23 Pavement Rehabilitation Contract No. 07-302504 Owner: Department of Transportation (CALTRANS) BID SUBMITTAL DATE:

January 09, 2020 at 2:00 PM Federal-Aid Project ACHSST-P023 (041) E

Request for quotes from Certified DBE's Subcontractors and Suppliers for the following, but not limited to scopes of work: AC Dike, Aggregate Supply, Asphalt Paving, Clear and Grub, Cold Plane AC, Concrete Barrier, Concrete Supply, Construction Area Signs, Drill and Bond, Electrical, Guardrail, Joint Seal Assemblies, Landscape and Irrigation, Manholes, Minor Concrete, Misc. Iron and Steel, PCC Supplies, Pipe Supply, Post Construction Survey, Railings, Reinforcing Steel, Roadside Signs, Rock Slope Protection, Saw and Seal, Slope Paving, and Striping.

PLEASE SUBMIT QUOTES BY FAX TO (909) 597-8635 OR EMAIL TO SoCalBids@FlatironCorp.com

Plans and specifications are available, at no cost from Caltrans website: <a href="http://ppmoe.dot.ca.gov/des/oe/weekly-ads/specs-ntb.php?c=07-302504">http://ppmoe.dot.ca.gov/des/oe/weekly-ads/specs-ntb.php?c=07-302504</a> (Registration Required). Additionally, plans and specifications are available at Flatiron's San Diego, CA and Chino Hills, CA offices. Please call to make an appointment to view plans and specifications.

This project has a 18% DBE Goal. In addition to request for participation from Certified DBE subcontractors and suppliers, Flatiron requests non-DBE subcontractors to provide lower-tier DBE subcontractor and/or supplier participation. Bidders are required to indicate lower-tier DBE participation, as it will be evaluated as part of their quote.

Flatiron analyzes and considers each DBE quote, including those that are broken down into economically feasible units to facilitate bidding. Assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials is available upon request. Additionally, please contact us if you require technical assistance.

Quotations must be valid for same duration as specified by Owner for contract award. Subcontractors are required to possess and mainain a current contractor's license and must also be registered with the Department of Industrial Relations (DIR) as required by Public Contract Code Section 1725.5. Subcontractors will be required to execute Flatiron's Standard Subcontract Terms and Conditions and insurance requirements. A copy of our Standard Subcontract Terms and Conditions is available in electronic format upon request.

Bond Requirements: Notwithstanding any contrary language in a bid to Flatiron or any prior course of dealing between Flatiron and a bidder, and unless waived in writing by Flatiron, Flatiron reserves the right to require each bidder to provide payment and performance bonds assuring bidder's obligations to Flatiron in the amount of 100 percent of the bid to Flatiron. Flatiron will reimburse the bond premium at actual cost not to exceed 3%. The surety on the bonds must be a California admitted surety. WE ARE AN EQUAL OPPORTUNITY EMPLOYER.

Flatiron West, Inc.

16470 W. Bernardo Drive, San Diego, CA 92127 Phone (909)597-8413 Ext. 2075 Fax (909)597-8635 Email: SoCalBids@flatironcorp.com Point of Contact: Veronica Garcia, Estimating Admin.



## California Sub-Bid Request Ads

### DESILVA / GATES

C O N S T R U C T I O N

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: JIM YACKLEY Website: www.desilvagates.com An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 174 - CONSTRUCTION ON STATE
HIGHWAY IN NEVADA COUNTY
NEAR PEARDALE FROM MAPLE WAY
TO YOU BET ROAD
Contract No. 03-4F3704,
Federal Aid Project No. ACHSST-P174(014)E
Disadvantaged Business Enterprise Goal
Assigned is 18%

OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

#### BID DATE: DECEMBER 17, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BIOLOGIST CONSULTANT, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, DEVELOP WATER SUPPLY, ELECTRICAL, EROSION CONTROL, FENCING, HYDROSEEDING, K-RAIL SUPPLIER, LEAD COMPLIANCE PLAN, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL, ROADSIDE SIGNS, ROADWAY EXCAVATION, COLORED HOT MIX ASPHALT, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT OIL BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at <a href="https://www.dir.ca.gov/Public-Works/PublicWorks.html">www.dir.ca.gov/Public-Works/PublicWorks.html</a>

If you need DBE supportservices and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA / GATES

CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: VICTOR LE Website: www.desilvagates.com An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

HESPERIAN BLVD. CORRIDOR IMPROVEMENT PROJECT FROM EMBERS WAY TO WEST A STREET, SAN LORENZO AREA, ALAMEDA COUNTY

Specification No. 2385 MBE Goal - 15% WBE Goal 5%

OWNER:

COUNTY OF ALAMEDA 951 Turner Court, Room 300, Hayward, CA 94545

BID DATE: JANUARY 7th, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Minority Business Enterprises and Women Owned Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, ELECTRICAL, FENCING, HAZARDOUS MATERIAL, LANDSCAPING/IRRIGATION, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PAVING STONE, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREP, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEM, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub. desilvagates.com (if prompted the username is ttp@desilvagates.com and password isf7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need MBE/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the MBE/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

### DESILVA / GATES

CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: ERIC ALLRED Website: www.desilvagates.com An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

SIDEWALK & BIKE LANE IMPROVEMENTS ON STANTON AVENUE FROM CASTRO VALLEY BOULEVARD TO MIRAMAR AVENUE, EDEN TOWNSHIP, ALAMEDA COUNTY Specification No. 2368 MBE Goal - 15% WBE Goal 5% OWNER:COUNTY OF ALAMEDA 951 Turner Court, Room 300, Hayward, CA 94545

### REVISED BID DATE: DECEMBER 17th, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Minority Business Enterprises and Women Owned Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, FENCING, LAND-SCAPING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, SLURRY SEAL, SOUNDWALL (MASONRY), STRIPING, SURVEY/STAKING, UNDERGROUND, WALL (MSE).

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need MBE/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/ or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the MBE/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



## California Sub-Bid Request Ads



#### Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534 Attn: Victor Molina • norcal.bids@kiewit.com Fax: 707-439-7301

Requests bids from certified San Francisco Contract Monitoring Division (CMD) Small and Micro-LBEs, CUCP DBE's and Small Business Enterprises (SBEs) Subcontractors, Consultants, and/or Suppliers seeking to participate in the SFPUC, Mountain Tunnel Improvements Project in Tuolumne and Mariposa Counties, CA.

http://www.sfgov.org/cmd http://www.epa.gov http://www.sba.gov www.californiaucp.org

Subcontractors and Suppliers for the following project:

Mountain Tunnel Improvements Project Contract No. HH-1000 Owner: San Francisco Public Utilities Commission Bid Date: January 16, 2020 @ 2:00 P.M.

SF Small/Micro Local Business Enterprises (LBEs) / Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprises (**MBE**), Women Business Enterprises (**WBE**), Small Business Enterprises (**SBE**), Small Businesses in a Rural Area (**SBRA**), Labor Surplus Area Firms (**LSAF**), or Historically Underutilized Business (**HUB**) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates, AC Paving, Blasting, Concrete Supply, Concrete Pumping, Concrete Reinforcement Supply & Install, Concrete Forming &Accessories, Concrete Paving, Cast in Place Concrete, Precast Concrete, CIDH, Demolition, Drilled Concrete Anchors & Dowels, Drilled Micropiles, Equipment, Electrical, Erosion Control, Fencing & Gates, Hoists & Cranes, HVAC, Hydroseeding, Instrumentation & Controls, Joint Sealants, Tunnel Grouting, Masonry, Metals, Openings, Painting & Coatings, Piping & Valves, Pumps, Propane Storage Tanks, Retaining Walls, Roof Decking, Sheet Metal, Signage, Structural Steel, Steel Doors & Frames, Shotcrete, Shoring, Slope Protection, Street Sweeping, Survey & Tunnel Stationing, SWPPP, Tunnel Invert Paving, Thermal & Moisture Protection, Trucking & Hauling, Utility Boring, Water Truck and Welding.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested SF CMD certified, Small/Micro SB LBE and CUCP, MBE, SBR, SBRA, LSAF OR HUB certified DBE suppliers and subcontractors. Please visit SFPUC website: http://sfgov.org/cmd/surety-bond-assistance-program-1 for their Bond Assistance Program. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

#### Subcontractor and Supplier Scopes are due January 10, 2020 and Quotes NO LATER THAN °January 15, 2020 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit SmartBidNet to complete the SFPUC Confidentiality Agreement, register your company and to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a supplier bond for suppliers, where applicable.

Drinking Water State Revolving Fund (DWSRF) Provisions apply

Project Labor Agreement applies Davis Bacon Act applies

An Equal Opportunity Employer CA Lic. 433176 DIR# 1000001147

#### **Shimmick Construction Company Inc.**

8201 Edgewater Drive, Suite 202 • Oakland, ČA 94621 Phone (510) 777-5000 • Fax (510) 777-5099 An Equal Opportunity Employer

LSB and M/WBE Subcontractor/Supplier Bids Requested For:

San Francisco Bay Area Rapid Transit Concord Yard Wheel Truing Facility Project Contract No. 03QJ-110 BID DATE: January 7, 2020

Fax all quotes to 510-777-5099 or email to northwest.estimating@shimmick.com

Requesting certified LSB and M/WBE Subcontractor and Supplier Quotes on:

Architectural, Concrete-Building, Contaminated Soil, Demo, Earthwork Electrical, Erosion Control, MBGR, Mechanical, Paint-Stain, Paving, Railroad, Rebar, Roofing, Shoring, Signs, Steel-Erection, Stripes-Markers, Survey, Trackwork, Trucking, Utility Work, Welding, Aggregate, Doors, Fabric, Misc. Metal, Pipe-PVC, Pipe-Steel, Precast-Utility, Railroad Products, Ready Mix, Steel-Fab, Trench Shoring, Utility Pipe-Steel, Valves & Fittings

Please visit <a href="www.bart.gov/about/business/procurement">www.bart.gov/about/business/procurement</a> for more information. You may also contact Natasha Inglis at <a href="mailto:ninglis@shimmick.com">ninglis@shimmick.com</a> for access to the documents.

Subcontractors and Suppliers interested in this project may contact Jerry Blazek by email at <a href="mailto:jblazek@shimmick.com">jblazek@shimmick.com</a>.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



P.O. BOX 100 Folsom, CA 95763 Phone: (916) 351-0457 Fax: (916) 351-1674 Contact: John Pottenburgh Email: johnp@srco.com & estimating@srco.com

Sub-Bids Requested From **MBE** and **WBE** Subcontractors & Suppliers for:

OWNER: DEL ORO WATER COMPANY RIVER ISLAND DISTRICT-WATER TREATMENT PLANT PROJECT LOCATION: PORTERVILLE, CA

BID DATE: JANUARY 17, 2020 @ 2:00 PM

**Trades Solicited:** Traffic Control, Erosion Control, Demo, Clear and Grub, Earthwork, Trenching, Paving, Fence, Concrete, Pre-Cast, Metal, Door & Frames, Gypsum Board, Painting, Metal Building, Sign & Safety Equipment, Storage Tank, Pipe, Valve, etc, Pump Treatment System, Electrical, HVAC, Roofing, Overhead Door, Trucking, Rebar and Aggregate Supply.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

REQUESTING SUB BIDS FOR ALL TRADES
Including QUALIFIED SBE/SDB-8a/WOSB/
VOSB/SDVOSB/Hub-Zone
SUBCONTRACTORS & SUPPLIERS ON
THE FOLLOWING PROJECT

SCI-CLC Hospital VA San Diego Healthcare System SAN DIEGO, CALIFORNIA

> BIDS DUE: Jan. 21, 2020 10:00 am PST



#### HENSEL PHELPS

Plan. Build. Manage.

(An Equal Opportunity Employer) 18850 Von Karman Avenue, Suite 100 Irvine, CA (949) 852-0111

(949) 852-0218 (FAX)

To receive an invitation to bid, email Jim Haugsness at jhaugsness@henselphelps.com

Subcontracts awarded on this project will be on the Hensel Phelps Construction Co. stand-ard form subcontract and may include a requirement to provide payment & performance bonds from a T-Listed surety at the subcontractor's expense. HPCC will assist in obtaining bonds, lines of credit or insurances required.



## 5 Benefits of Hiring a Diverse Workforce

Not only is variety the spice of life, but it also holds a lot of value for small businesses. Hiring a diverse workforce—a staff that's inclusive of people from different cultures, capabilities, religions, ages, educational backgrounds, political affiliation, sexual orientation, and personalities—can bring new perspectives and insight to your company.

#### **Advantages of Diversity in Your Business**

Diversity means more than and has benefits far beyond being legally compliant with hiring processes that don't discriminate based on age, race, gender, national origin, and disabilities.

#### Greater degree of creativity and innovation

When you have a team of individuals who come from different frames of reference, you gain fresh ideas. That can help spark innovation in product development, customer service, marketing, and sales

#### **Enhanced productivity**

A diverse team can help improve your business's efficiency. Employees that feel included and happy in their roles will naturally focus better and produce quality work. Also, when staff members embrace each other's individual strengths and collaborate on ways to pool them to improve processes, your company can get more done in less time.

#### Positive public image

While a number of factors will influence how the public at large views your business, positive P.R. from being known as an inclusive organization will further enhance your brand reputation.

More attractive to top-notch talent

Attracting high-quality employees is another advantage of being known for a company culture that embraces diversity. And employees that feel welcome and comfortable in their workplace have greater job satisfaction and loyalty.

#### **Expanded market**

With communities more diverse than ever and because technological advances have made it more feasible to do business globally, a diverse workforce can open the door to new opportunities. Having people who know different languages and understand different cultures can position your business to serve variable demographic and geographic markets more successfully.

Where Should You Turn For Help?

As you aspire to build a diverse working environment for your small business, contact SCORE to talk with a mentor. SCORE volunteers have experience in and knowledge about all aspects of starting and running a business. Besides offering valuable guidance and feedback, they can connect you with human resources professionals that can help you in your efforts to create an inclusive workplace.

Since 1964, SCORE "Mentors to America's Small Business" has helped more than 10 million aspiring entrepreneurs and small business owners through mentoring and business workshops. More than 11,000 volunteer business mentors in over 320 chapters serve their communities through entrepreneur education dedicated to the formation, growth and success of small businesses. For more information about starting or operating a small business, call 1-800-634-0245 for the SCORE chapter nearest you.

Visit SCORE at www.score.org.

## Writing a Business Plan: Your Roadmap to Small Business Success

## [ Article was originally posted on www.sba.gov ]

#### By Allen Gutierrez

There's never been a better time than now to turn your dream of business ownership into a reality. Self-employment has been trending up for the last four years and small firms have accounted for 8.7 million net new private-sector jobs since 2005.

If you're ready to take the next step and become a small business owner, jot down your ideas on paper and start writing your business plan. Just as you would follow a GPS to navigate an unknown journey, you'll want to have a plan to help guide you along the road of small business ownership.

This December, we're celebrating National Write a Business Plan Month and encouraging you to take the first – and most important – step on your entrepreneurial journey. Here are a few things to consider before you get started.

#### A Roadmap to Success

Think of your business plan as a roadmap to success. It's a living document that should guide you through the startup stage and prime your business for successful growth. It can also help you obtain funding by highlighting why

your business is a valuable investment. Show potential partners that you've thought through your business concept and you're confident in your idea.

### Choose the Right Business Plan Format for You

There's no standard, single way to create a business plan. Some business owners pursue a traditional business plan format, which is often several pages and includes multiple sections. While this format takes more time to write, it is comprehensive and commonly requested by lenders and investors. Traditional business plans are ideal for the detail-oriented entrepreneur. You'll want to include sections that make the most sense for your business and needs, which could include an executive summary, company description, market analysis, and financial projections.

If you're looking to start your business quickly or planning to update and refine your plan, you should consider a lean, more streamlined start-up format for your business plan. This format is comprised of easy-to-read charts that describe your company's value, proposition, target customers, and more. You'll focus more on visualizing facts about your company instead of using words to make your point.

No matter which format you choose, be sure that your business plan includes the key elements you personally need to keep your company on track for success.

#### Dive Right In

You don't have to wait to get started on your plan. These resources can help you put pen to paper and get you started on your journey to start, grow, or expand your business today:

- Review SBA's Business Planning Guide. We created a plan to help you with your plan. Follow our easy-to-use online guide to ensure your business plan is on the right track.
- Get hands-on guidance from a counselor or mentor from your local Small Business Development Center, Women's Business Center, or SCORE.

Write or update your business plan this National Write a Business Plan Month, and start 2020 on solid ground.

SOURCE: www.sba.gov/blog/writing-business-plan-your-roadmap-small-business-success



## Public Legal Notices

### UNIVERSITY OF CALIFORNIA, IRVINE MEDICAL CENTER

### NOTICE INVITING GENERAL CONTRACTOR PREQUALIFICATION

Prequalification Questionnaires will be received by the University of California, Irvine Medical Center (UCIMC) from general contractors wishing to submit bids for a lump sum contract for the:

B54, 1st Fl, Cytogenetic/FISH/Molecular Lab, Project No. 994659

**PREQUALIFICATION:** The University has determined that bidders must be prequalified for this project.

**DESCRIPTION OF WORK:** The project will renovate 6,780 ASF on the 1st and 4th Floors of Building 54. The project will create new lab space on the 1st fl, modify existing freezer and dark rooms, create staff workstations and convert existing molecular labs on the 4th fl to offices, storage and a conference area into the new Cytology, FISH, and Molecular Labs.

PROJECT COMPLETION TIME:

180 calendar days.

**ESTIMATED COST: \$2,500,000** 

**PROCEDURES:** Prequalification Questionnaires available Wednesday, December 11, 2019, 2:00 PM. Contact Terri Kalwara @ tkalwara@hs.uci.edu.

MANDATORY PREQUALIFICATION CONFERENCE: Thursday, December 19, 2019 at UCIMC, Building 22A (Library Auditorium), Room 2107, 101 The City Drive South, Orange, CA 92868, beginning promptly at 10:30 AM.

QUESTIONNAIRE DUE DATE: Questionnaires must be received by Friday, January 17, 2020 at 3:00 PM at UCIMC, Planning Administration, Building 27, Room 136, 101 The City Drive South, Orange, CA 92868.

BIDDER QUALIFICATIONS: Must meet license, insurance, bonding, safety, financial and claims history requirements. Must have completed a minimum of (3) projects in the last five years with a minimum construction cost of \$750,000 as follows: (1) project involving the expansion/renovation of a laboratory; (1) expansion/renovation project requiring infection control that was constructed in a fully operational/occupied hospital or laboratory (1) project involving the construction or renovation of laboratory staff workstations, reception. Bidders not meeting the requirements of the prequalification questionnaire will not be eligible to hid

LICENSE REQUIREMENT: Current and active California CSLB "B" General Contractor's license.

Prequalification is solely for the purpose of determining bidders who are deemed capable of successful performance of the type of work included in this project. A contract will be awarded to the prequalified bidder submitting the lowest responsive bid.

The University reserves the right to reject any or all responses to this notice, to waive non-material irregularities, and to deem Contractors prequalified to submit proposals for the project. To prequalify, Contractors must agree to comply with all bid conditions including state prevailing wages, 10% bid bond, 100% payment and performance bonds, and insurance requirements. All information submitted

for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Proposer may be required to show evidence of its equal employment opportunity policy.

No contractor or subcontractor, regardless of tier, may be listed on a Bid for, or engage in the performance of, any portion of this project, unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 and 1771.1.

This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

The successful Bidder shall pay all persons providing construction services and/or any labor on site, including any University location, no less than the UC Fair Wage (defined as \$13 per hour as of 10/1/15, \$14 per hour as of 10/1/16, and \$15 per hour as of 10/1/17) and shall comply with all applicable federal, state and local working condition requirements.

For other opportunities, please visit <a href="http://www.ucirvinehealth.org/planning-administration">http://www.ucirvinehealth.org/planning-administration</a>

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA December 9, 2019

## \*NEW, EXTENDED DEADLINE\* Request for Proposals for Proactive Rental Inspection Program

\*The department has extended deadlines for questions and application submission.

New Deadline for Questions: Wednesday, December 11

New Deadline for Submissions: Friday, December 20

The City of Oakland's Planning & Building Department has released a Request for Proposals to develop its Proactive Rental Inspection Program (PRIP). The main objective of the PRIP is to conduct proactive inspections of residential rental units in Oakland creating a system that promotes proactive habitability inspection and tenant safety.

"Ultimately, the focus and goal of the Program is to enforce safe and healthy rental housing for all Oaklanders," said William Gilchrist, Director of Planning & Building. "These inspections will help to improve living conditions and quality of life for City residents."

The City of Oakland is home to approximately 440,000 residents and includes approximately 95,000 rental units. The consultants and firms applying to work with Oakland to develop the PRIP will be charged with fulfilling a scope of services that includes establishing a rental registry, recommending protocols for program management, and



creating content for property-owner trainings and community education and engagement.

Ultimately, the mission of this program is to improve quality of life and quality of property by taking a proactive approach focusing on removing and preventing blight, identifying serious concerns like mold, lead paint, insufficient plumbing, and structural damage.

For more information on submitting an RFQ visit https://www.oaklandca.gov/services/register-with-isupplier

Department Contact Information:

Planning Counter (510) 238-3911 | Building Counter (510) 238-3891

Customers can leave a message and receive a return phone call within 48 hours.

#### **SOURCE:**

www.oakland ca.gov/news/2019/request-for-proposals-for-proactive-rental-inspection-program